

Sales Order Management

Streamline your sales order processing

Effective management of orders and the fulfillment process is crucial to distribution businesses.

The ACCTivate! Sales Order Management module provides the processes and information needed to manage order flow from quotation to order to delivery.

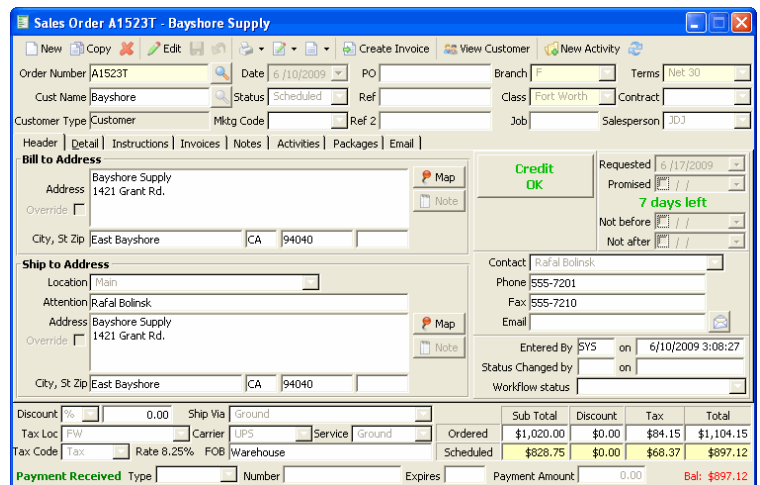
From the beginning of an order you are provided with relevant information about your customers, your products, current stocking levels and more.

With ACCTivate! there is no need for double-entry. Enter the order in ACCTivate! once and all operations and actions that need to be taken against that order are all done in the system.

You can print warehouse pick slips, packing documents, order confirmations, invoices and more, from just one system.

Inventory-specific features

- Formal Quotations with conversion to Sales Order when accepted
- "Quick Quote" for customer price inquiries
- Sales order entry
- Pick tickets
- Order confirmations
- Backorder management
- Extensive reporting
- Counter sales
- Invoice print
- Shipment tracking
- Simple pricing
- Multiple pricing units
- Quantity pricing
- Costing method by product
- Cost based pricing
- Customer / Product price matrix
- Customer / Product discount matrix
- Contract pricing
- Line and / or invoice discount
- Shipping instructions per order
- Comments per order line



Sales Order A1523T - Bayshore Supply

Order Number: A1523T | Date: 6/10/2009 | PO: | Branch: F | Terms: Net 30

Cust Name: Bayshore | Status: Scheduled | Ref: | Class: Fort Worth | Contract: |

Customer Type: Customer | Mktg Code: | Ref 2: | Job: | Salesperson: JDJ

Header | Detail | Instructions | Invoices | Notes | Activities | Packages | Email

Bill to Address
Address: Bayshore Supply, 1421 Grant Rd.
City, St Zip: East Bayshore, CA, 94040

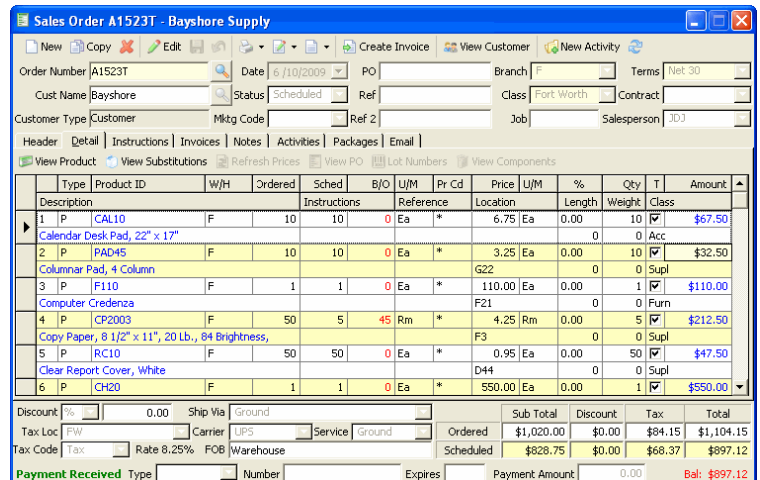
Ship to Address
Location: Main
Attention: Rafal Bolinsk
Address: Bayshore Supply, 1421 Grant Rd.
City, St Zip: East Bayshore, CA, 94040

Contact: Rafal Bolinsk
Phone: 555-7201
Fax: 555-7210
Email: |

Entered By: SYS on 6/10/2009 3:08:27
Status Changed by: on | Workflow status: |

Discount %	0.00	Ship Via	Ground	Sub Total	Discount	Tax	Total
Tax Loc	FW	Carrier	UPS	Ordered	\$1,020.00	\$0.00	\$84.15
Tax Code	Tax	Rate	8.25%	FOB	Warehouse	Scheduled	\$828.75
							\$68.37
							\$897.12

Payment Received Type: | Number: | Expires: | Payment Amount: 0.00 | Bal: \$897.12



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View Product | View Substitutions | Refresh Prices | View PO | Lot Numbers | View Components

Type	Product ID	W/H	Ordered	Sched	B/O	U/M	Pr Cd	Price	U/M	%	Qty	T	Amount
1	P	CAL10	F	10	10	0	Ea	6.75	Ea	0.00	10	Acc	\$67.50
Calendar Desk Pad, 22" x 17"													
2	P	PAD45	F	10	10	0	Ea	3.25	Ea	0.00	10	Supl	\$32.50
Columnar Pad, 4 Column													
3	P	F110	F	1	1	0	Ea	110.00	Ea	0.00	1	Furn	\$110.00
Computer Credenza													
4	P	CP2003	F	50	5	45	Rm	4.25	Rm	0.00	5	Supl	\$212.50
Copy Paper, 8 1/2" x 11", 20 Lb., 84 Brightness,													
5	P	RC10	F	50	50	0	Ea	0.95	Ea	0.00	50	Supl	\$47.50
Clear Report Cover, White													
6	P	CH20	F	1	1	0	Ea	550.00	Ea	0.00	1	Supl	\$550.00

Discount %: 0.00 | Ship Via: Ground | Sub Total: \$1,020.00 | Discount: \$0.00 | Tax: \$84.15 | Total: \$1,104.15

Tax Loc: FW | Carrier: UPS | Service: Ground | Ordered: \$828.75 | Scheduled: \$68.37 | Tax Code: Tax | Rate: 8.25% | FOB: Warehouse | Payment Received: 0.00 | Bal: \$897.12